# SNOWBALL

# by **EquitiesTracker**

A New Effortless Investor-Aligned Solution

# ET Snowball Strategy 50

A separately managed portfolio mandate which aims to achieve a reasonable rate of return over a three to five years' investment horizon by investing in equities listed on the Malaysian stock exchange that have long-term potential.

The Portfolio will be managed in accordance with our "Snowball Strategy", which is also a term used to describe Warren Buffett's investment philosophy. The Snowball Strategy involves using the profits from successful investments to reinvest in other investment opportunities, creating a "snowball effect" where the Portfolio grows and generates even more profits over time.

This strategy is also based on the idea of compounding, where small gains accumulate over time to become substantial returns. The key to success with this strategy is to focus on high-quality, long-term investments that have a strong likelihood of growth in value over time.

Minimum Investment: RM 51,000.00 (Ringgit Malaysia: Fifty-One Thousand only)

## Fee & Charges

Sales Fee - Up to 3.5%

Management Fee - 2.0% p.a. of the Net Asset Value (NAV) of the Portfolio. Calculated daily on accrued basis and paid monthly from the Portfolio.

Annual Performance Fee - 20% above high watermark.

## **Investor Suitability**

It is suitable for investors who are willing to assume equity risk and have an investment horizon of at least three years but preferably five years.

#### **Custodian Fee**

Custodian Service Fee at 0.04% per annum of total Portfolio value, calculated daily on accrued basis and paid monthly from the Portfolio.

#### **Investable Asset Classes**

Equities, money market instruments and deposits.

10%

#### End of Year 1

Invested: RM100,000

Performance of 10% RM110,000

Performance Fees:

20% of RM10,000 = RM2,000

Nett Returns after Performance Fee: **RM108,000** 

Portfolio Value End Year 1: RM108,000

Portfolio Value End Year 2: RM106,000

High Watermark: RM110,000

Performance Fees: Below High Watermark of 10% No Performance Fee

Nett Returns: RM106,000

Portfolio Value End Year 1: **RM108.000** 

Portfolio Value End Year 2: **RM115,000** 

High Watermark: RM110,000

Performance Fees:

Above High Watermark of 10% 20% of RM5,000 = RM1,000

Nett Returns: RM114,000

Scenario I

10% returns after deducting management and custodian fee

Performance Fee

20% of 10% Profit\*

#### **Termination**

No partial withdrawal is allowed. A full withdrawal can be made by you issuing a written notice of termination; this is subject to the withdrawal charges. All outstanding fees and charges will be debited from the account before payment is made within **thirty (30) days** from receipt of the notice.

# Withdrawal Charges

Withdrawal time (months after agreement)	Within 12	Greater than 12 and within 24	Greater than 24 and within 36	Greater than 36
Charges	3% of NAV*	2% of NAV*	1% of NAV*	No Withdrawal Charge

<sup>\*</sup> at the time of withdrawal, after management fee and performance fee.

# **Possible Outcomes of The Investment**

This Portfolio invests primarily in Malaysian listed equities. The value of the investments will be closely linked to the price movements of the Malaysian equity market, particularly the securities invested by the Portfolio. If the securities that the Portfolio invests in perform well, the Portfolio performance will likely reflect this. On the contrary, if they perform poorly, the Portfolio performance will be negatively impacted.

# **Risks of Investment**

The Portfolio is subject to various risks and therefore principal and returns are not guaranteed. Investment risks can be divided into two, namely general and specific risks. General risks include inflation risk and financing risk as well as operational risk and fund manager risk. While specific risks include market risk which comprises equity risk, interest rate risk, liquidity risk, concentration risks, as well as listed company shareholders and management risks. The risks listed here are not exhaustive.

# **Transactional and Other Charges**

All other charges which are incidental to the management of the Portfolio such as brokerage, clearing fee, stamp duty and CDS transfer as per equity transactions as well as banking and other charges.

### Valuation of the Portfolio

Valuation will be carried out once every business day and the net asset value of the Portfolio and its position will be made available by the next business day and accessible via a link and password to be provided.

# **Contact for Further Information**

You may call our Customer Care Centre at (03) 7876 4837, which is available between 10:00a.m. - 12:00p.m. and 2:00p.m. - 4:00p.m. (Malaysian time) on any business day. Alternatively, please email us at etsw.support@equitiestracker.com.